

## Notes From Your President . . .

It was wonderful to see everyone again in Tacoma. I'm looking forward to my year as President. I think next year will be an exciting and challenging year. Some of the challenges I see will be the adjustment of NACS Camex moving to February, the transition of CSO to Sequoia and moving our buying committee process to Fall Meeting.

As I look forward to the upcoming year, I look for things that would be a benefit to our association. I've decided to set some goals for myself. Some of my goals are:

- To continue to provide our association with the best meetings possible.
- To look into the feasibility of putting a master textbook list on our website.
- To continue to look for new ideas that would benefit our association.

- To encourage NCBA involvement from all members.
- To welcome all new members into our association.

I would like to thank Angie for putting on a successful fall meeting, and Eric and Marcy for helping with registration. I think Ueli and the Education Committee did a fantastic job with the educational sessions. Granny was great.

I would also like to thank Dave Taylor and the Buying Committee for all their hard work. Because of NACS changing Camex to February, the Buying Committee met at the end of the Fall Meeting. The Committee has evaluated and decided on the winning vendors. The new bid pricing will be in effect April 1, 2002 - December 31, 2002. The current bid pricing is in effect until March 31, 2002. To honor our commitment to the current vendors, we will not release the winning bid vendors until March 11, 2002. I realize this information will arrive after Camex, but I think we have a responsibility to our current vendors to provide them every opportunity to continue to make sales through March 2002.

I would also like to thank Debbie Bruce for all her hard work as this year's President. I think she did a great job. I look forward to working with her on the mega-regional.

I would also like to thank John Wonder for all the time and effort he has put into the Constitution and the By-Laws. John has done a wonderful job.

I would like to thank Debbie Olson for her years of continued support. She has finished her year as Past President and now she can relax. Don't get too



comfortable because you know I'll be calling.

I believe with your support, we can make this association one of the best. If you would like to become involved in any of the NCBA functions, please contact me.

Gary Jones  
The Paper Tree  
Green River Community College  
253-931-3961 or  
[gjones@grcc.ctc.edu](mailto:gjones@grcc.ctc.edu)

## President Elect

Thank you, one and all, for a great show in Tacoma. I was very pleased with the turnout and hope that next year's show in Portland will be just as well attended. Quite a few orders were written and the vendors seemed pleased as well. Now that I begin my new adventure as your President-elect, I need your input and ideas. I would like to hear from all of you on issues you would like to have us (the board) review. This is a great group of people who work very hard to keep this association cohesive and strong. We need to hear from you so that your voice will be heard.

President-Elect continued...

### President

Gary Jones  
Green River Comm. College

### President Elect

Angie Zurcher  
Pacific Lutheran Univ.

### Secretary/Treasurer

John Wonder  
Clatsop Comm. College

### Past President

Debbie Bruce  
Columbia Basin Comm. Coll

### Newsletter Editor

Kathy Barnhardt  
[kathyb@chemeketa.edu](mailto:kathyb@chemeketa.edu)  
ChemeketaComm. College

Visit our web site:  
[www.nwcba.org](http://www.nwcba.org)

President-Elect continues...

One thing I would like to introduce during my tenure is bringing in more student involvement during our fall meeting and trade show. Since what we do is all about students, why not have them involved in a customer service session, or even a student panel where they could ask questions of us. Let me hear from you on what you think about this.

The holidays will be here soon and I wish all of you a glorious Thanksgiving and Christmas season.

Angie Zurcher, President-Elect  
PLU Bookstore  
[zurchea@plu.edu](mailto:zurchea@plu.edu)



## **Past President**

It was really great to see so many friends at the Fall meeting in Tacoma. If you were unable to attend, you missed some great educational sessions and a wonderful trade show. The meeting and education committees deserve many kudos! Gary Jones was installed as President 2001-2002 and Angie Zurcher as President Elect 2001-2002, and I now join the prestigious ranks of Past Presidents.

I want to thank the association for allowing me to serve as President, your support was wonderful. NCBA is a great association. I continue to serve on the committee for the MEGA-Regional 2003 (the other NCBA members are Gary Jones and Laurie Bales) and we have just returned from a planning meeting. The meeting will be held November 4-7, 2003, at the Peppermill in Reno. NV. Mark your calendars now, it is going to be exciting!

I am responsible for officer nominations for 2003-2004. Don't be surprised if I call you! Wishing you a happy and blessed holiday season,

Debbie Bruce  
[dbuce@cbc2.org](mailto:dbuce@cbc2.org)

## **Secretary-Treasurer**

The revenue and expense summary presented at the Fall Meeting is attached. Our auditors, Doug Collier CPA & Associates P.S., have completed their review of our financial records for the period July 1, 2000 - June 30, 2001. They found that we "adequately presented our financial position and results of our activities". Additionally, no modification of our financial statements and record keeping procedures in order for them to be in conformity with the cash basis of accounting is necessary.

John Wonder  
Clatsop Comm. College Bookstore  
[jwonder@clatsop.cc.or.us](mailto:jwonder@clatsop.cc.or.us)

## **Ad Hoc Committee**

Changes in the proposed documents as presented at the Fall Board and Business Meetings have been made as the result of the issues raised at the meetings. The board will review the new material. When the documents are approved by the Board, both documents will be presented to store members for a vote.

John Wonder  
Clatsop Community College Bookstore  
[jwonder@clatsop.cc.or.us](mailto:jwonder@clatsop.cc.or.us)

## **Vendor Updates:**

Ken McKee is pleased to announce that Theresa Mackey has joined his Rep. Group as a Sales Representative in Washington and Oregon. Theresa brings 10 years of college bookstore experience with her and most recently was associated with Tchotchke's of San Diego, CA. She can be reached at 9322 Sunset Way, Bellevue, WA 98004, Phone 425-455-0696 or fax at 425-455-0928 and email at [t-mackey@msn.com](mailto:t-mackey@msn.com)



The NCBA Newsletter is now also available electronically. If you would like to sign up for that version, please contact Ueli Stadler at [ueli.stadler@reed.edu](mailto:ueli.stadler@reed.edu) or call me at 503-777-7758. thanks!

## **Management changes at University Bookstore in Seattle**

Bob Cross, General Manager of Seattle's University Bookstore for the past 27 years, has announced his plans to retire from the store in June, 2002. The University Bookstore Board of Directors has appointed Bryan Pearce to succeed Cross upon his retirement, and to serve as Associate General Manager until then. Julie Willmes has been appointed to the position of Director of Finance and Administration succeeding Pearce in that position. Cross began his career at the University Bookstore in 1957 while a student at the University of Washington. Bob and his wife Ronnie, have six children and seven grandchildren. You can contact Bob Cross via phone at 206-634-3400, e-mail him at [rcross@u.washington.edu](mailto:rcross@u.washington.edu) or write to him at University Bookstore, 4326 University Way NE, Seattle, WA 98105



## **Education Committee**

Hi all...I'm Phil Frey, the new chair of the NCBA Education Committee. Committee members are Janet Kehn, Marci Herrin and Vicky Lamoreaux. Our goal is to provide the best education sessions possible at annual meetings and NCBA Thursdays and to be an education resource for all NCBA members. Ueli Stadler did a fantastic job last year and we'd like to continue the tradition. Through Kristy Walker of Follett we have tentatively lined up Tracy DeCoursey to do merchandising seminars at three different locations for our NCBA Thursdays. (East, North, and South - April 30 - May 2) We plan to have the same format with a publishers representative for textbook personnel in either Spring or Summer. The Spring meeting will be in the Sea-Tac area April 23-26. If anyone has ideas for authors, presenters, or topics for the Spring meeting contact anyone on the Education Committee. Happy Holidays!

Phil Frey  
[fp@chemeketa.edu](mailto:fp@chemeketa.edu)

## Membership News

The following companies have applied for NCBA membership. As required by our by-laws, notices of new applications need to be submitted to the NCBA membership for review. If you have any objections to accepting any of these companies into NCBA membership, you need to submit these within 30 days to:

Ueli Stadler  
C/O Reed College  
3203 SE Woodstock Blvd.  
Portland, OR 97202

**Action Snacks**  
Richard Lord  
P.O.Box 13393  
Mill Creek, WA 98082

**ArtCarved**  
Cheryl Smith  
P.O.Box 800008  
Santa Clarita, CA 91380

**Equus Golf, Inc.**  
Mary Hendricks  
9102 E. 46th Street  
Tulsa, OK 74145

**NuSport**  
Russ Edwards  
207 Marray Drive  
Atlanta, GA 30341

**Ultimate Sports Fan, Inc.**  
John Girton  
1145 Hilltop Dr.  
Redding, CA 96003

**Davis Group**  
Jim Davies  
25 Riviera Dr.  
Markham, Ontario L3R 8N4

**Newton MFG**  
Address currently unavailable

**AdCamp Associates**  
Gary Snyder  
99 Park Avenue, Suite 2204  
New York, NY 10016

**Azalea Hills**  
Marlene York  
P.O.Box 595  
Sultan, WA 982954

**Huddle Up**  
Lindsay Hughes  
19121 67th Avenue NE  
Kenmore, WA 98028

**Rainier Photo Supply**  
Mike Paino  
8730 Rainier Ave. S  
Seattle, WA 98118

**Tichenor College Textbook Co.**  
Bob Tamillo  
P.O. Box 669  
Bloomington, IN 47402

**Hal Feder Associates**  
Address currently unavailable

**American Diagnostic Corporation**  
Arnie Malamud  
55 Commerce Drive  
Haupaugge, NY 11788

**Dubwear Clothing**  
Olivia Weaver  
12-220 Humberline Drive  
Toronto, Ontario M9W 5Y4

**J.L. Darling**  
Ryan McDonald  
2614 Pacific Hwy E  
Tacoma, WA 98424

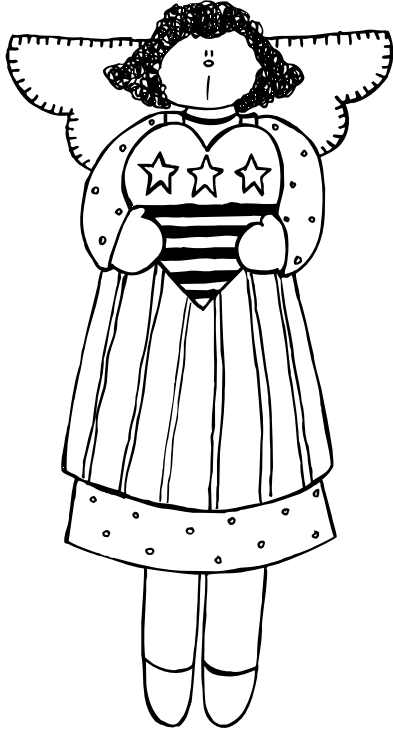
**Salesmark, Inc.**  
Russ Heinemann  
6015 SW Fernbrook Circle  
Lake Oswego, OR 97035

**VIMCO Inc.**  
Floyd Brown  
967 E. Park Center Blvd. #375  
Boise, ID 83706

**King Louis International**  
Address currently unavailable



**We wish you all Happy Holidays and a Great New Year!**



## Upcoming Events

NCBA Spring Meeting -  
April 24-25, 2002 (Tentative)  
Location TBA

NCBA Thursdays -  
to be announced

NCBA Fall Meeting & Trade Show  
Jantzen Beach, Portland, OR  
(Tentative)  
November 19-21, 2002



The next NCBA Newsletter will go out approx. March, 2002. To submit articles for the newsletter, send to: Kathy Barnhardt at Chemeketa Community College Bookstore or email me at [kathyb@chemeketa.edu](mailto:kathyb@chemeketa.edu) or fax at 503-399-4897.

When you submit something for the newsletter please indicate specifically that it's to be put in the newsletter. I get lots of information about NCBA and sometimes am not sure if it's just to read or to be put in the newsletter. Thank you!

Chemeketa Community College Bookstore  
P. O. Box 14007  
Salem, OR 97309

